



# Hatstand News

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## Hatstand establishes partnership with Aptivaa Consulting

Hatstand has established a partnership with Aptivaa Consulting, a specialist risk and compliance consultancy.

This unique and powerful collaboration will give clients access to Aptivaa's exclusive MiFIDCase™, underpinned by Aptivaa's risk and compliance knowledge and Hatstand's IT support and implementation expertise.

### About MiFIDCase™

Aptivaa's MiFID Development team tracks EC, CESR and FSA documents on an ongoing basis and has been doing so since early 2006. The legislative structure, analysis and insights derived from this have been built into detailed, method-based frameworks. These frameworks enable a systematic assessment of a firm's as-is state from a policy, procedure and systems perspective.

The MiFIDCase™ is a powerful toolkit designed to set up the MiFID programme, enabling users to define the policy, process and system requirements necessary to achieve compliance. Tasks can be defined on the framework and tracked for completion.

MiFIDCase™ is supported by Navigade-M™, an intuitive browser that allows users to examine MiFID in detail from specific topics to FSA Consultation Papers. It provides linkages where there is cross-referencing in text and helps firms to understand the overall thrust and direction of the legislation.

The MiFIDCase™ blend of programme management capability and domain knowledge can generate significant productivity gains and corresponding cost reductions for clients.

### About Hatstand

Hatstand's MiFID consultancy offering is deliverable as full programme management or tailored to meet clients' specifications.

The Aptivaa partnership consolidates the consultancy and support already offered by Hatstand's MiFID Practice. The Practice covers three key elements:

- **MiFIDCase™** - The Aptivaa MiFIDCase™ Toolkit designed to support and facilitate your firm's analysis and progress towards MiFID compliance
- **MiFID Programme Management** – From Gap & Impact Analysis to Training & Support. Hatstand can run a MiFID programme or take responsibility for specific deliverables or implementation around an existing programme.
- **MiFID Resources** – Hatstand occupies an exceptional position in being able to deliver senior, experienced resources on flexible terms at a price point well below that of other larger, top-tier consultancies.

This ability to deliver both the skills of a specialist in compliance consulting, with the implementation and business skills of a leading financial services IT consultancy sets Hatstand apart from its competitors. We welcome the opportunity to deliver this strong and innovative combination to our clients.

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