

## Project Management

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Best practice IT project management means setting out with clearly defined, realistic and measurable deliverables. Just as importantly, it means understanding the business and working in partnership with stake-holders. Only by taking this approach, can a project manager understand the risks and secure the necessary buy-in from project partners to deliver on time and on budget. A specialist IT consultancy with years of project management experience, Hatstand understand how important it is to get these basics right.

### Why Hatstand projects succeed:

- **We understand your business**
- **We understand our business**

**Our clients include the top investment banks and we have current engagements with**

**UBS, Morgan Stanley, Merrill Lynch, Deutsche Bank.....**

### Our services cover:

Programme and project management (including technical and implementation management services), package selection and implementation, project recovery, business transformation, and PMO setup and management.

### What makes Hatstand special:

- **Experience and Engagement**

Hatstand has a track record of success in projects ranging from the implementation of STP trading systems to full programme management of large-scale business unit and IT relocations.

Hatstand differs from other IT consultancies in that we only deploy senior consultants who have what we call our expertise in 3D-IT: that is, a thorough grounding in best practice project management; a clear understanding of how the project links to your business strategy; and proven knowledge in how IT functions operate. Depending on the type of project management required, Hatstand will ensure that its project manager possesses the necessary influencing and communication skills needed to work effectively with all project stake-holders from both a business and technology perspective.

- **Taking risk out of your equation**

The constraints of high cost or high risk – or both – mean that many desirable projects simply aren't accomplished. Other projects fail because of internal obstacles and politics. To counter this, Hatstand's approach is to use its independence, expertise and experience



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to take full ownership of a given project, exercise tight control and share its risks with the client. The result is the reduction in risk of project failure; and a reduction in the time and the cost of the project.

- **Alignment with the business objectives**

Too often projects fail because the business objectives were not clearly understood, the business benefits were not tracked, and the challenges of organisational change were ignored. Through our experience we will ensure that your business drivers are paramount within the project and the business objectives are achieved. If your project involves business transformation, our consultants are equally at home managing the challenges that this presents as they are dealing with technologists.

### Hatstand's project management services help you...

Raise	Reduce
Business performance	Project risk
Organisational efficiency	Project time
IT service to the business	Project cost

### Types of project management services offered by Hatstand:

#### Programme Management

Managing multiple projects and/or project managers, typically by a Hatstand Programme Director. The uppermost level of project management, representing high-level skills, personal attributes and understanding of latest PM tools for effective project delivery.

Examples: Application migration to new data centre environment; business relocation

#### Project Recovery

For when an internal project has gone over budget, over deadlines and perhaps with no clear final deliverable in sight. Hatstand's objective and impartial project recovery manager will seize ownership of the project, review deliverables and quickly identify hindrances to success. An action plan to overcome these obstacles will be agreed and, if desired, implemented by the Hatstand consultant.

Example: Global infrastructure strategy



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### BPR Project Management

Advising and assisting clients in business transformation, including not just in technical change but also new business processes and the need to involve and educate staff. Hatstand can bring latest thinking and benefits in the field of BPR, delivered by our senior, permanent consultants.

Example: Organisational change programme for IT department of a global investment bank

### Project Management Office (PMO)

Establishing and managing governance processes and policies, incorporating methodologies, template documentation, software standards, training and support, reporting, key metrics and KPIs, resource management, business planning, change and financial control.

Example: Multi-million dollar premises restructuring incorporating multiple projects and programmes of activity

### Technical Project Management

Fast-track project management with technical architecture skills. In cases of extremely tight time-scales, a technical project manager is able to use an abbreviated methodology to fast track the final deliverable:

Example: Client connectivity

### Implementation Project Management

An implementation project manager is actively involved in completing the installation of the deliverable, while co-ordinating the resources needed for successful implementation.

Example: Multiple exchange connectivity

### The Hatstand Promise

Companies use Hatstand for consultancy, development, support or project management because they **know** they will gain improved performance, reduced risk and costs and the deployment of latest competitive best practice. Hatstand can deliver these benefits because of its depth of experience and expertise; its partnership approach towards clients; and its extremely cost-effective and flexible pricing structure.

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**hatstand**  
Specialists in Financial Technology



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Hatstand's clients include:



### Contact Hatstand

Adam Bennett or Mark Godfrey would be happy to discuss how Hatstand could raise the performance and reduce the risk of your IT operation. Please contact them at:

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