

## Programme Management

---

**Managing business change is more than just meeting milestones and achieving deliverables. Programmes are about realising strategic vision. Programme management is the vital link that bridges the gap between this vision and the project tasks required to achieve it. To make this happen, your programme manager needs to be capable of adapting and evolving, planning and communicating. A specialist financial services IT consultancy with over 7 years' experience, Hatstand doesn't just fulfill these criteria, but exceeds expectations.**



### **3D-IT: Expertise in three dimensions**

Hatstand differs from other IT consultancies in that we only deploy senior consultants who have what we call our expertise in 3-D: that is, a thorough grounding in best practice programme management; a clear understanding of how individual projects are linked to your business strategy; and proven knowledge in how IT functions operate.

### **Realising strategic vision, not deliverables**

Achieving long-term strategic goals is the driver of successful business. Programmes are not simply multiple projects, but interlinked tasks and activities involving changes to cultural and work practices, to fulfill a strategic goal. These changes may be driven by increased regulation, responding to customer needs or reducing overheads. No matter what, Hatstand works in partnership with you to deliver change effectively, bridging the gap between strategies and projects.

**Our consultants have the depth of experience to respond quickly and decisively to change; the knowledge to recommend the solutions; and the management skills to communicate them effectively.**

### **Managing the transition, reducing the risk**

Whether it's embarking on a new data centre environment or adapting infrastructure to meet new regulations, our consultants bring experience and acumen to a complex and vital operation. We provide the structure and processes to maintain "business as usual" and ensure the smooth transition from current methodologies or systems to future business operations. We achieve this by forging the critical link between strategy and management; we enable senior managers to plan and control and we manage the impact of change on stakeholders and the organisation as a whole.

**By understanding the broader context, we manage risk effectively and costs are controlled.**



# Technology Management

## Programme Management

### Hatstand's programme management delivers success by:

- Focusing on **outcomes** ... not delivering outputs
- Effectively delegating responsibility ... but retaining **accountability**
- Understanding **stakeholders** ... and considering their interests
- Managing the **risk** ... and controlling the **costs**

Programme management offered	Business functions / environments covered:	IT functions covered:	IT skills available:
<ul style="list-style-type: none"> <li>• Business process re-engineering</li> <li>• Change management</li> <li>• Benchmarking</li> <li>• Performance reviews</li> <li>• Concept evaluation</li> <li>• Supplier evaluation</li> <li>• Risk control</li> <li>• Project recovery</li> <li>• Release control</li> <li>• Best practice review</li> <li>• Building relocation</li> <li>• Major system development</li> <li>• Business acquisition</li> <li>• System deployment</li> <li>• Programme Management Office</li> </ul>	<ul style="list-style-type: none"> <li>• Fidessa</li> <li>• FIX</li> <li>• GL Trade</li> <li>• Messaging &amp; Connectivity</li> <li>• Application integration</li> <li>• Application development</li> <li>• Testing and user training</li> <li>• Configuration</li> <li>• Capacity</li> <li>• Security</li> <li>• Equities</li> <li>• Fixed Income</li> <li>• Derivatives</li> <li>• Credit Derivatives</li> <li>• Direct Market Access</li> </ul>	<ul style="list-style-type: none"> <li>• Business analysis</li> <li>• Coding</li> <li>• Design</li> <li>• Testing</li> <li>• Implementation</li> <li>• Handover</li> <li>• Support</li> <li>• Project Management</li> <li>• Performance review</li> <li>• Methodologies</li> <li>• Process design/review</li> </ul>	<ul style="list-style-type: none"> <li>• C++</li> <li>• Java</li> <li>• Unix</li> <li>• Multi-threading</li> <li>• High performance</li> <li>• High availability</li> <li>• TRIARCH-SSL</li> <li>• TIBCO-Rendezvous</li> <li>• MQ Series</li> <li>• JNI</li> <li>• Oracle</li> <li>• Sybase</li> <li>• SSH, SSL-Security</li> <li>• XML, Perl</li> <li>• TLP-IP</li> <li>• VBA</li> <li>• FIX</li> <li>• MS Project</li> <li>• Project methodologies</li> </ul>

### Examples of Hatstand's experience in Programme Management

#### European Office Expansion

Hatstand delivered the key management resource to oversee both the development and ongoing operation of the project-wide Programme Office for a major global investment bank to establish a full sales and trading presence in Moscow. In addition, Hatstand also provided co-ordination assistance with the application development teams. Due to the number of products to be offered from Day 1, over 20 groups located in New York, Mumbai and London were involved in the development, reconfiguration and testing in addition to the standard infrastructure teams. Specialist local vendor packages were required to meet with Russian regulatory and financial reporting requirements. These were customised and integrated with in-house systems. Extensive testing was conducted around the latency and impact of the Cyrillic character set across all applications and systems (50+). Since receipt of the necessary regulatory licences and membership of local exchanges, the office has increased its market presence and further expansion is scheduled.



# Technology Management

## Programme Management

### Multi-year Execution Strategy

This global Tier 1 investment bank contracted Hatstand to deliver a large combined multi-year programme of execution strategies in London. Hatstand provided the key management resource to develop and roll-out the programme office governance processes, with a budget of over \$500m. The programme was run as two key initiatives; the first, focused on the Datacentre build-out and subsequent migration of server technology; the second was the fit-out of new purpose-built offices and movement of 8000 users. Our highly experienced consultant, defined, developed and implemented the processes required to ensure effective governance and swift take-up. As the programme developed, regular reviews and metrics measured and communicated progress. The programme office is now a mature organisation with well developed processes and tools in use across all streams of activity; the approach taken to the London programme office is now being mirrored in the firm's other global centres.

### Why Hatstand?

Companies use Hatstand for consultancy, development, support or project management because they know they will gain improved performance, reduced risk and costs and the deployment of latest competitive best practice. Hatstand can deliver these benefits because of its depth of experience and expertise; its partnership approach towards clients; and its extremely cost-effective and flexible pricing structure.

### Hatstand's clients include:



Bank of America



CREDIT SUISSE



UBS

Morgan Stanley



SOCIETE GENERALE



Merrill Lynch

Deutsche Bank



### Contact Hatstand:

Ian Mouat and Adam Bennett would be happy to discuss how Hatstand could raise the performance and reduce the risk of your IT operation. Please contact them at:

Tel: 0845 094 5700

[ian.mouat@hatstand-ltd.com](mailto:ian.mouat@hatstand-ltd.com)

[adam.bennett@hatstand-ltd.com](mailto:adam.bennett@hatstand-ltd.com)